

# Multus Competentia Limited

# Who We Are

We are a client-focused innovative consultancy in supply chain management, health, safety, environment (HSE), training, recruitment and business management.

We deliver integrated business systems solutions (ERPs), and transition management of organization-wide programs and equip our clients to make the right decisions using unique supply market intelligence and commercial insights.

Our global expertise enables us to provide advanced solutions to accelerate and actualize corporate goals. We are well-positioned to serve both local and multinational clients, particularly in the private sector.





## Our Vision

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To be a world-class insight- led oil and gas consultancy that delivers value-added services to clients.

## Our Mission

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To lead the field in developing and delivering supply chain management 'best-in-class' strategy, recruitment, governance and capacity that enable and accelerate the realization of clients' business objectives.

# Our Core Values



**Health, Safety,  
Environment,  
Security and  
Quality**

**Innovation**

**Integrity**

**Value**

**Professionalism**

**Reliability**



# Focus Areas

To further enhance our service delivery and maintain the highest levels of excellence and effectiveness, we are focusing on the following key areas:



- \* **Supply chain transformation**
- \* **Health, Safety, and Environment**
- \* **Business process re-engineering**
- \* **Capacity building and executive coaching**
- \* **Local content advisory**
- \* **Commercial strategy**



# Our Partners



# Our Clients

Our clientele at Multus Competentia includes:



# Strategic Partnerships



**DPSS**  
**Aberdeen Commercial**  
**Corlido Seastar**  
**ValueARC Consulting**  
**Natquest**  
**Mindshield**  
**Vaz Lopes Group**



# Our Services

# Our Services



## Supply Chain Management Consultancy

- + Strategy, Outsourcing/ In-sourcing, Recruitment
- + Contract Claims Defense and “War Gaming”
- + Supplier Evaluation and Vendor
- + Management Competence Assessment
- + Organization Design, Development & Job Evaluation
- + Training Needs Analysis and Training
- + Counseling, Coaching & Mentoring



## Commercial and Corporate Strategy

- + Competitive Strategy Framing; Strategic
- + Sourcing Commercial War-Gaming (for Capital Projects,- Claims,etc.) Integrated Business
- + Systems Solutions Strategic Alliance
- + Structuring Discrete Executive Resourcing solutions (HH)

# Our Services



## HSE, Risk Management and Governance

- + Policies, Standards, Procedures,
- + Processes, WIs HSEMS and Specialized
- + Risk Advisory Services

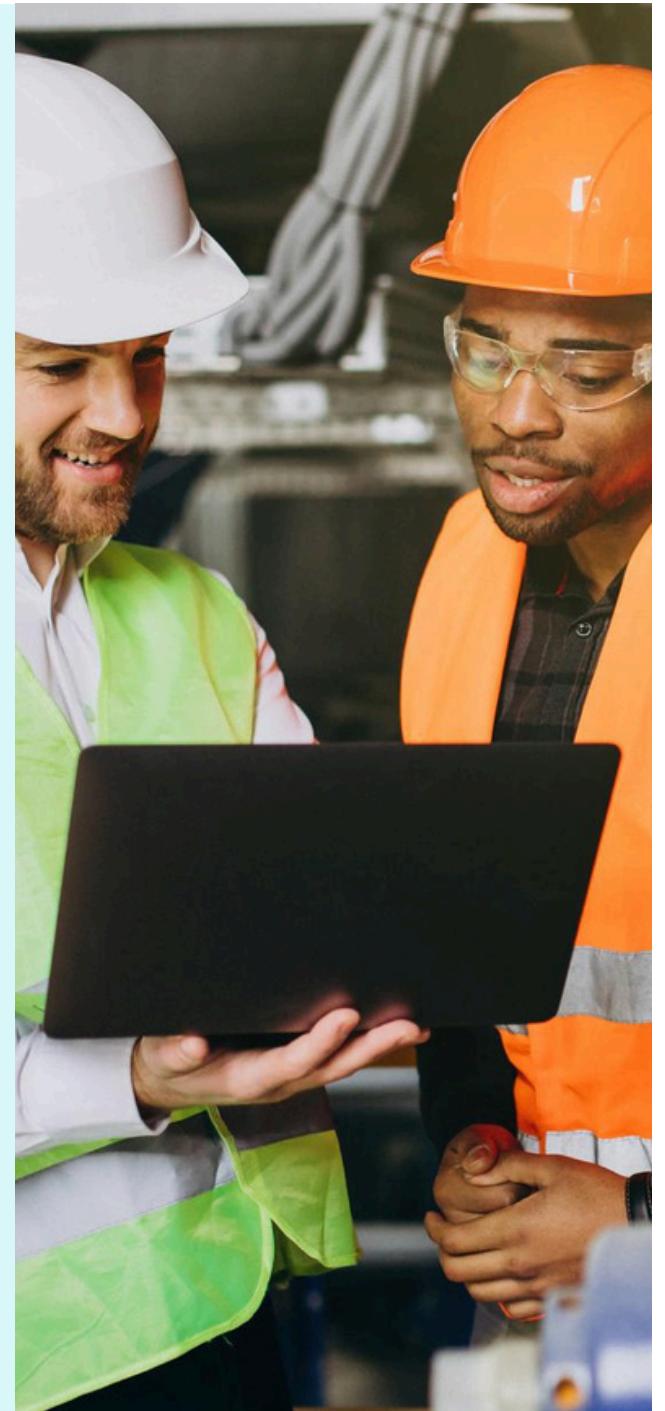


## Operations Management, Technology and Innovation

- + Payment Solutions, eAuctions, OLB, VMI
- + SCM Market Research, Market Intelligence and Analytics
- + Offshore Operations and Processing (Strategic Back-Office)

# Our Value Proposition

- + **Global Experience, with Local Insight** + **Strategic competitive insights**
- + **Key Performance Indicators** + **Executive search and placement**
- + **Best cost-to-outcome ratio (time gained, output achieved, cost reduced, etc.)** + **Outcome-based commercial advisory services**
- + **Guaranteed Return on Investment** + **Supply Chain Technology and Innovation**





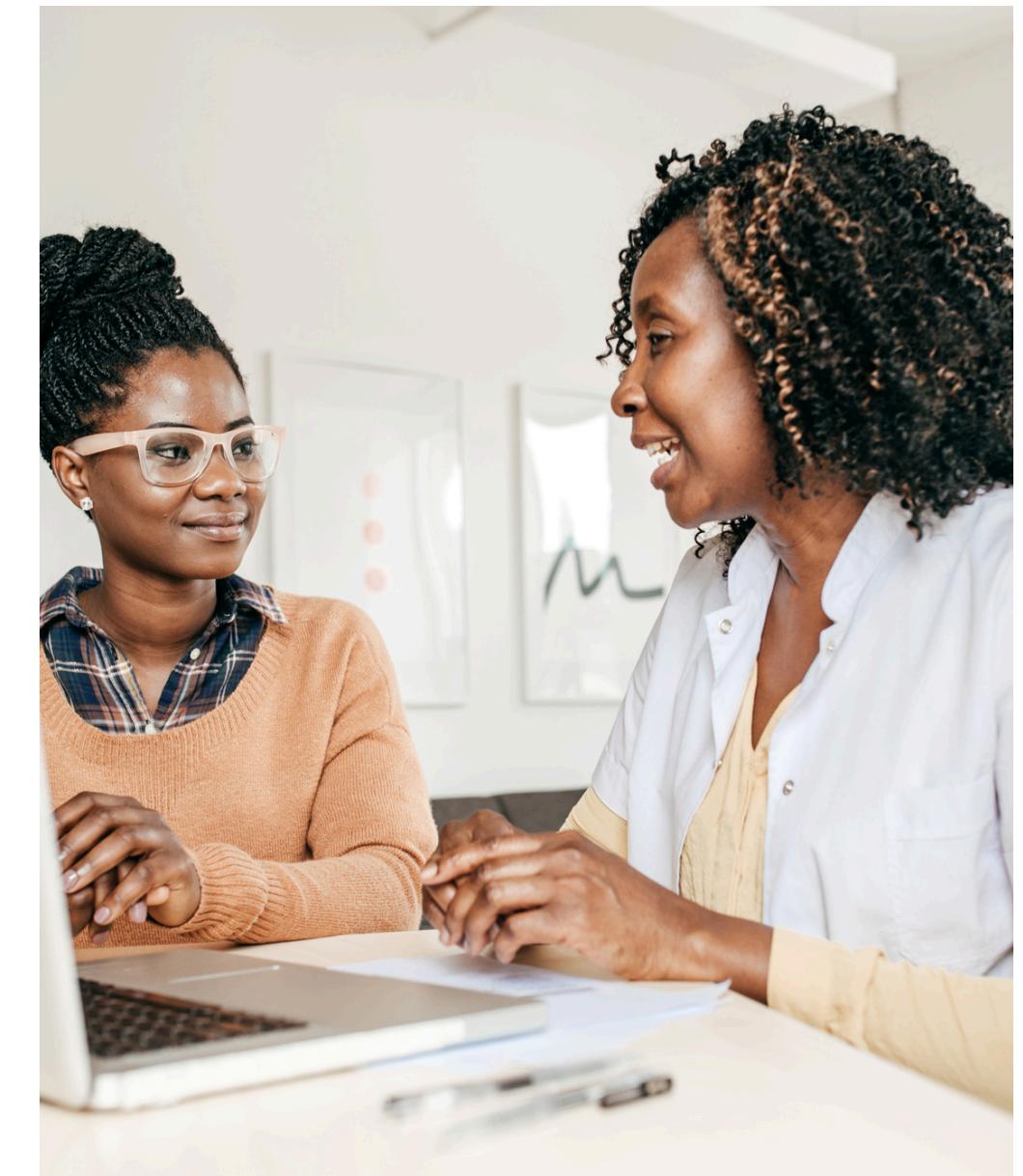
# Our Offerings

# Consultancy Services – Top Line

We provide comprehensive supply chain advisory and transformation services covering **recruitment and executive resourcing, strategy development, and the design, set-up, and implementation of national content and supply chain governance structures.**

Our expertise includes **supply chain function capability and capacity assessments, competence assessments and training needs identification, and end-to-end capacity building programmes**, including external certification with CIPS, ISM, CILT, and IoSCM.

We support organizational design for transformation, roll-out, culture and change management, optimization, job evaluation, and organizational weight assessments, and corporate planning support to integrate supply chain assumptions. Our services also extend to **commercial advisory and confidential reporting, integrated business systems (ERP) development and change management, and asset acquisition transition management**, including contract innovations.



# Consultancy Services – Supply Chain & Business Value

We deliver end-to-end supply chain advisory services that strengthen capability, enhance governance, and unlock sustainable value. Our expertise spans **supply chain and business strategy, recruitment and training plan development, competence assessments and targeted capacity building, strategic supplier development and management, and market entry surveys** with value extraction guidance.

We provide full **lifecycle vendor management from registration to exit, conduct supply chain ethics and compliance assessments, and deliver rigorous supply chain studies**, including market intelligence, IDD, and market analyses. Our services also include **supply chain reconfiguration to enhance resilience and risk management, stakeholder power mapping, commercial advisory services, confidential reporting, investment recovery, and surplus materials management**, as well as bespoke, client-driven advisory solutions tailored to complex operational and strategic requirements.

# National Content: Value-Add Consultancy and Implementation

We support Nigerian Content strategy development and implementation through **bespoke national content capacity market surveys, structured planning, and performance measurement frameworks.**

Our services cover the **contracting aspects of Nigerian Content implementation**, delivered both as advisory support and as a tailored training course, as well as **end-to-end implementation, monitoring, and evaluation with hands-on execution support.**



# Supply Chain & HSE Management Governance

We deliver integrated safety, governance, and assurance advisory services to strengthen supply chain integrity and performance. These include **safety leadership, journey management, and driver education programme design, alongside the development and roll-out of business assurance and supply chain risk management frameworks.**

We support the **review and update of contracting policies, standards, and procedures, conduct supply chain compliance testing across areas such as child labour, trade controls, local content, HSSE, and AML, and provide vendor management services**, including database clean-up and optimisation. Our expertise also extends to **supply chain controls design and deployment, contract board set-up, coaching and performance evaluation, executive one-on-one governance coaching for senior supply chain leaders, and the delivery of ethics and compliance masterclasses.**

# Workshops

- Managing HSE in the Business
- Annual Supply Chain Strategy Retreat – 2 days immersive offsite
- Annual Supply Chain Corporate Risk Review
- Contract or Tender Boards Effectiveness and Capacity Building (1 day)
- Contracting and Procurement Management Oversight Functions for Line Managers and Directors (Half-day)
- Corporate Cost-Efficiency Workshop (Half-day)
- Contractor CEOs HSE Workshop (1 day)
- Trade Controls Compliance Review (1 day)
- Supply Chain Resilience Stress Test (1 day)
- Supply Chain Competence review (against formal assessment outcomes) (1 day)

# Conferences

- Major Supply Chain Stakeholders and Partners conference Nigerian Content Conference for Supply Chain Partners – internal and external
- Strategic Town-hall events (thematic, e.g. ABC/AML, cost reduction)
- Strategic Supply Chain Partners' engagement with the CEO (half-day, Annual)
- Contract Holders and Contract Owners Conference (1 day, Annual)
- Business Partnering Pit-Stop (Half-day, Annual)



# Training Courses

- Contracting and Procurement Strategy
- Nigerian Content Masterclass: Regulations, Planning, and Implementation
- Negotiation for Results
- Business Partnering for Contracting and Procurement
- Market Analysis (3 days)
- Post-Award Contract Management (5 days)
- Contracting for Capital Projects (3 days)
- Contract HSE Management (2 days)
- Inventory Management (2 days)
- Materials Management Master-class (3 days)
- Contracting and Procurement Ethics (1 day)
- Tender Board Masterclass – consultancy and training



# Contact details



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Thank you